

## Legal Tech Startup LawRato Raises Pre-Series-A Funding from Indian Angel Network

*The Startup acts as a one-stop destination for legal advice seekers, and those looking to engage a lawyer*

**New Delhi, November 15, 2016:** LawRato.com, a Delhi-based legal tech startup, raised a pre series-A funding round of undisclosed amount from India's first and World's largest angel investor network; *Indian Angel Network*. The round was led by **IAN Co-Founder, Alok Mittal**, with V.P. Rajesh and Srikant Sastri joining the company's board to further build and democratize technology and strengthen the team. Established in 2014, the firm is India's leading legal advice and lawyer search platform that makes expert legal advice accessible to the masses by providing high quality, cost-effective and on-demand legal services for every need. [LawRato](#) currently lists over 2200 lawyer profiles across 200 cities in India.



The firm is an initiative of **Rohan Mahajan** and **Nikhil Sarup** who intended to simplify access to legal services in the country and make it faster and easier to find and hire the best Lawyers in any city or court of India. The idea occurred to Rohan when he faced a legal issue during his stay in Jakarta, Indonesia. The unavailability of a valid online platform offering verified legal counsel left him exasperated and compelled him to start LawRato.com in along with Nikhil. To serve a larger cross-section of society, LawRato has recently launched a Hindi version of the platform (<http://hindi.lawrato.com>), an initiative taken to serve rural and urban India.

*"While people know that they need help with an issue, they don't know the right way to navigate our legal system, and who to consult and engage. That's where LawRato is an ideal option to go for. We help law-seekers connect with the right lawyer, and get basic legal advice for free. Lawyers listed on Lawrato have practice across 200 cities, and 300 courts across India, to help provide the required advice & representation for all legal issues. We wish to make the legal advisory a hassle free affair for every individual in the country. We are extremely thankful to IAN for backing us up as it's not only the monies that they have provided us with, but also a great understanding and mentorship that we need at this stage of our entrepreneurial journey."* Commented Rohan Mahajan, Co-Founder at LawRato.com.

The company intends to use the funds to continue to develop the platform and expand its operations in other geographies and broaden audience base offering low-cost legal services required in everyday life (Will Drafting, Property Verification, Promissory Note, Gift Deeds, Power of Attorney) etc.

**Lead Investor Alok Mittal commented on the investment saying,** “*There are over 17 lac cases filed in Indian courts every month and this does not include the consumer courts, tribunals or arbitrations. With over 10 Lac lawyers and with no published data on lawyers' performance track record, it can indeed be a very daunting task to find the right lawyer in India. IAN has been instrumental in supporting ideas that are innovative and works for the welfare of the masses. LawRato is very much aligned to our thoughts and has an extremely user friendly interface that helps law-seekers connect with the right lawyer and get basic legal advice.*”

**Rajiv Luthra, Founder & Managing Partner, Luthra & Luthra Law Officescommented saying,** “*Access to legal services is an important right of every citizen. As technology touches every part of our lives, and revolutionizes commerce and professional services, there is no reason why it should not also touch the legal profession. Lawrato can serve as a great platform to connect lawyers and those seeking legal advice, thereby improving the experience for everyone involved, and making the system more efficient and cost effective. This is a win-win proposition for common people as well as the legal profession in India, and simultaneously help demystify common legal issues for non-lawyers.*”

With a B2C focus, LawRato helps individuals find solutions to their legal problems including **property matters, family issues, criminal, civil, and consumer court matters**. Being a startup themselves, they understand the need of legal matters related to taxation, excise, compliance and arbitration.

<b>How it Works</b> Know how LawRato makes legal easier and effortless	<b>Ask a Free Question</b> Post a question and get free advice from multiple lawyers	<b>Talk to a Lawyer</b> Easily find and book private consults with top lawyers in India	<b>Get Fee Estimate</b> Receive multiple quotations for your legal requirement instantly
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The platform has verified lawyer listings from across the country to help one get practical Legal Advice & help. They have some of the top-rated lawyers across criminal defense, property dispute, family issues, corporate law, IPR & 20 other areas of expertise.

### About LawRato & Founders

LawRato.com is an interactive online platform that makes it faster and easier to find and hire credible, verified Lawyers in any city / court in India. It acts as the one-stop destination for legal advice seekers, and those looking to engage a lawyer. The platform helps user get free initial legal advice, including 35k+ published legal answers, common legal document formats, online law guides and video law guides. For more-specific customized advice, users can pay and book private consults with lawyers, through the partner lawyer directory, sortable by areas of law, city, rating, experience. In-house lawyers provide free assistance in selecting lawyers and bookings consultations, if needed.

LawRato is not a law firm, does not provide any legal services, legal advice or "Lawyer referral services" and does not provide or participate in any legal representation. – <http://lawrato.com>

### About The Founders

**Rohan Mahajan** has over 12 years of experience in Customer support & lead generation processes. He has worked with Airtel, Digitas, and Wizcraft handling key assignments in the space in India and South East Asia. He single-handedly built the country business for Digitas Indonesia from scratch to a 100+ strong team in 1 year. His last stint was with Wizcraft as Head (BTL Operations) in 2013. He holds a BSc (Hons) degree from Hansraj College, and a law degree from Campus Law Centre, Faculty of Law, Delhi University.

**Nikhil Sarup** has over 16 years of experience in software development and digital marketing. He has over 14 years of experience building the digital business and leading various online initiatives at Digitas and Razorfish, both digital agencies of the Publicis Groupe. His last stint was in 2014 as Sr. Vice President and Chief Strategy Officer at Razorfish India. Nikhil holds a B. Tech. in Computer Science from Priyadarshini College of Computer Science.

#### **About Indian Angel Network**

The Indian Angel Network is the world's largest business angel group. With more than 450 investors from 10 countries, IAN's presence spans 7 locations, which includes cities in India and UK. IAN has invested in startups from diverse industries/sectors. The investor group comprises successful and established entrepreneurs as well as dynamic CEOs. They not only invest in innovative startups but also provide valuable inputs on strategy, in addition to providing access to their vast global networks. IAN also became the world's first angel investor group to establish operations outside of its home country, when it started operating in London. Over 4,000 entrepreneurs pitch to IAN each year, and IAN has invested in over 55 ventures over the last two years.

IAN's portfolio, with over 100-odd companies, spans 17 sectors across 7 countries. IAN portfolio companies have given 70x returns in 6 years, 21x in 30 months, 22x in 60 months, and 6x in 15 months; with ventures such as Druva, Stayzilla, and Webengage well on their way to become unicorns. [@ianetwork](http://www.indianangelnetwork.com)

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